

**TIMOTHY J. VASIL**  
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## EXPERIENCE

**McKINSEY & COMPANY** Chicago, IL  
**Associate, Operations Practice** Starting Sept. 2011

**INTUI DESIGN & DEVELOPMENT** Cambridge, MA  
**Principal & Founder** 2005–2011

- Founded software consultancy specializing in highly intuitive and visually stunning user interfaces
- Built portfolio of 12 clients across diverse industries: loyalty tracking, hospital staffing, and facility management
- Designed, developed, and launched 14 custom software applications supporting \$9M in annual client revenue

**DELL INC.** Austin, TX  
**Global Operations Intern** 2010

- Created global, cross-functional team to standardized strategic decision-making process
- Guided team through development, validation, and use of optimization model
- Collaborated with program management to establish process for handling customers' smartphone returns
- Recommended specific recovery channels, vendors, and revenue sharing arrangements for smartphone returns
- Championed cost-saving initiatives in disparate areas, including reusable packaging and laptop repair

**IRON MOUNTAIN INC.** Southborough, MA  
**Staff Software Engineer & Software Architect** 2006–2009

- Lobbied Chairman and CEO successfully to pursue \$100M+ market opportunity in digital data classification
- Demonstrated annual savings of \$300K in handling of lost laptop incidents by orchestrating 3-month field trial
- Assimilated two independent development teams to collaboratively produce unified software product
- Mentored 6 engineers; shared best practices with 5 other teams as appointed CTO Council member
- Turned around project formerly plagued with delays and quality issues; managed 2 timely software releases
- Crafted patent-pending workflow engine to efficiently organize terabytes of customer data
- Innovated in asset classification, user interaction, and data visualization domains

**BEZ SYSTEMS, INC.** Boston, MA  
**Senior Software Engineer** 2004–2005

**GOOGLE INC.** Mountain View, CA  
**Associate Product Manager** 2003

## EDUCATION

**MASSACHUSETTS INSTITUTE OF TECHNOLOGY** Cambridge, MA  
**MBA, MIT Sloan School of Management** 2009–2011  
**MS in Electrical Engineering and Computer Science, MIT School of Engineering**

- Admitted as Leaders for Global Operations (LGO) Fellow
- Received MIT Sloan's Peer Recognition Award for launching campus-wide business/skills networking website
- Steered electronic signage, calendar, and student portal initiatives as elected Sloan Senate IT Committee VP
- Advised Beth Israel Hospital's Spine Center as member of 5-person team; recommended Lean improvements to patient flow and provided tools to measure results, including a patient tracking system

**HARVARD UNIVERSITY** Cambridge, MA  
**AB in Computer Science, cum laude** 1999–2003

- Instructed undergraduates in introductory computer science course for 2 years; nominated for teaching award
- Leveraged user experience and graphic design expertise to vastly improve usability of genomic software

## ACTIVITIES

- Coordinated teams of 30+ volunteers as Pan-Mass Challenge Crew Leader since 2000, participant since 1992
- Sponsored and helped execute events including Harvard alumni, NAGPS, MIT 100K, Star Chefs, TEDxCambridge
- Interested in psychology, jogging, cooking